INSTRUCTIONS FOR INTERESTED SOFTWARE DEVELOPERS: I.

- The EOI shall be submitted under sealed envelope marked "EOI FOR CLOUD (1)BASED FLEET MANAGEMENT (CFM) SOFTWARE FOR THE VESSELS UNDER BSC FLEET"directly to BSC addressed to the General Manager, Administration Department, Bangladesh Shipping Corporation, BSC Bhaban, Saltgola Road, Chittagong, Bangladesh. All information regarding the EOI shall be in English.
- The EOI closing time shall be 1700 hours BST on 05-12-2021. (2)
- The contract for the service will be financed from BSC's own source of fund. (3)
- The Evaluation Committee will evaluate the EOI on the basis of the terms as provided (4)in the EOI document and make a shortlist of the qualified Firms.
- The Request for Proposal (RFP) will be issued to only the qualified short-listed (5)Developers/Related Firms along with proposed contract conditions for submitting technical and financial proposal.
- For any clarification the interested Developer/ Firm may contact the undersigned (6)during office hours before EOI closing date.
- (7)This EOI will come into force subject to approval of appropriate authority.
- Interested Developer/ Related Firm shall submit following information/documents/ (8)certificates along with the EOI as applicable:
 - a) Must submit valid office address at the subject country with all supporting does which proves the sustainability of office for at least 03 (three) years. b) Must have PR for that country.

- c) The Developer / Related Firm of foreign countries should have a regional branch in Bangladesh with 05 nos qualified manpower.
- d) The deed of partnership/Memorandum & Articles of Associations.
- e) Income Tax Identification Number (TIN) and Clearance Certificate
- f) Value Added Tax (VAT) Registration number and Clearance Certificate
- g) Documentary evidence in support of qualification and experience.
- h) Must have Business License/ Trade license in that country.
- i) The Developer / Related Firm must demonstrate its management capacity (website link/brochures and other documents describing similar assignments, experience, availability of appropriate professional staff and experience among applicant's staff, resources to carry out the assignment)

j) . The Developer / Related Firm should demonstrate its logistical capability.

- k) Must submit last 2 (Two) year's financial audit report showing annual turnover
- The Developer / Related Firm will be selected in accordance with the procedures set (9)out in the Public Procurement Act-2006 and Public Procurement Rules-2008 and
- BSC reserves the right to accept or reject any or all the EOIs without assigning any (10)

II. <u>Eligibility/Qualification and Experience:</u>

- (1) BSC has total 6 Handymax Vessels. Among them 3 are Oil-Chemical Tanker and 3 are Geared Bulk. All Tankers are sister types and all Bulk are sister types. So this invitation is opened to all eligible Maritime Software Developer/ Related Firms or similar type of Firms having capability to carry out services for such vessels from all countries except Israel.
- (2) The corresponding Developers/ Firms should-
 - a) have overall experience of at least 5 years in such type of Sophisticated Software Development;
 - b) The minimum specific experience as Service provider of similar Services of at least 02 (two) contract(s) successfully completed within the last 05 (five) years with a value of each at least BDT 50,00,000.00 or equivalent USD 60,000.00
 - c) Will be specialized in developing Maritime Software System. The Software Developer / Related Firm must have experience of operating "Cloud Based Fleet Management Software with Two (02) reputed Shipping company, out of this one must have Tanker fleet who frequently carried out SIRE Inspection.
 - d) Any Technical Expert at Bangladesh will get preference.
 - e) Expertise must have ability to sail with Fleet Vessel for certain period to provide training to onboard officers with valid professional certificate and will travel at their own cost.
 - f) Will be Classification Society Approved vendor and
 - g) Will be capable to comply with the project requirements.
- (3) The Developer / Related Firm must have staff with requisite qualification & experience of conducting similar nature of services.
- (4) The firm shall give full names; numbers, types and sizes of the vessels with names of clients for which the firm have developed such type of Maritime Software System or performed similar nature of work during the last three years.
- (5) The professional staff of the firm should have strong knowledge not only about Software Development but also required to have good understanding and knowledge regarding all maritime regulations and terms.
- (6) The firm should have ability to provide their clients with 24/7 and 365 days customer care service.
- (7) The firm should have requisite staff of following academic qualification:



Sl. No.	Subject	Qualification & Experience
1.	Professional Staff involved with development of "Cloud based fleet Management" Software	 Project Director Marine Chief Engineer-2 Master Mariner-1 IT specialist -2 Data Entry Operator-2 Executive-1

- (7) Foreign Firms willing to apply through local representative must authorize the same.
- (8) Local Firms willing to apply must provide relevant documents supporting the authenticity of the same.
- (9) Due weightage will be given to related background and experience of the firm, performance of similar work with other Ship owners, qualified technical personnel working in the firm at the time of evaluation of EOI.

On behalf of Bangladesh Shipping Corporation,

(Mohammad Ashraful Amin)
(General Manager-Administration)
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